(formerly BlueRush Media Group Corp.)

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 and 2017 (Presented in Canadian Dollars) (Unaudited)

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 and 2017 CONTENTS (Unaudited)

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### **NOTICE TO READER**

#### **Responsibility for Financial Statements**

The accompanying unaudited condensed consolidated interim financial statements ("the financial statements") of BlueRush Inc. (formerly BlueRush Media Group Corp., the "Company") as at and for the three and nine months ended April 30, 2018 and 2017 have been prepared by the Company's management in accordance with International Financial Reporting Standards applicable to the financial statements (see note 2 to the financial statements). Recognizing that the Company is responsible for both the integrity and objectivity of the financial statements, management is satisfied that these financial statements have been fairly presented.

#### **Auditors' Involvement**

RSM Canada (formerly Collins Barrow Toronto LLP), the external auditors of the Company, have not audited or performed review procedures applicable to auditor review of these financial statements as at and for the three and nine months ended April 30, 2018 and 2017 nor have they conducted any procedures with respect to the supplementary financial schedules herein.

# **BLUERUSH INC.** CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION AS OF (Presented in Canadian Dollars)

	Note		April 30, 2018 Jnaudited)	July 31, 2017 (Audited)		
ASSETS						
Current Assets						
Cash		\$	796,001	\$	1,005,383	
Accounts receivable			444,239		632,697	
Prepaids and other assets			44,073		28,025	
Investment tax credits refundable	-		183,279		227,896	
Unbilled revenue	3 3		30,759		30,685	
Work in process	3		-		5,984	
Total Current Assets			1,498,351		1,930,670	
Long Term Assets						
Equipment	4		46,061		29,929	
Intangibles	5		423,861		535,278	
Total Long Term Assets			469,922		565,207	
Total Assets		\$	1,968,273	\$	2,495,877	
LIABILITIES AND EQUITY						
Current Liabilities						
Accounts payable and accrued liabilities	6	\$	565,024	\$	591,928	
Deferred revenue	3		191,627		164,248	
Term loans - current portion	7		67,461		268,584	
Total Current Liabilities			824,112		1,024,760	
Long Term Liabilities						
Term loans	7		793,566		788,400	
Deferred taxes			125,913		125,913	
Total Long Term Liabilities			919,479		914,313	
Commitments	8					
Equity						
Share capital	9		1,437,807		774,883	
Contributed surplus	9		1,098,807		336,551	
Deficit			(2,311,932)		(554,630)	
Total Equity			224,682		556,804	
Total Liabilities and Equity		\$	I,968,273	\$	2,495,877	
Approved on Behalf of the Board						
(Signed) - "Larry Lubin", Director	(Sign	od) - '	'John Eckert", Di	irocto	r	

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE LOSS FOR THE THREE MONTHS ENDED APRIL 30, 2018 and 2017 (Presented in Canadian Dollars)

(Unaudited)

	Note		2018		2017
REVENUE					
Subscriptions and support		\$	283,038	\$	258,434
Services		•	609,679		524,913
Interest			4,641		1,472
			897,358		784,819
COST OF GOODS SOLD					
Subscriptions and support	10		51,872		132,204
Services	10		393,164		275,674
			445,036		407,878
GROSS PROFIT			452,322		376,941
			732,322		570,741
EXPENSES					
Research and development	10		419,147		239,474
General and administrative	10		300,659		188,530
Sales and marketing	10		294,057		123,025
Stock based compensation			63,759		-
Interest and bank charges			18,247		23,394
Amortization of intangible assets			37,139		42,665
Amortization of equipment			3,318		2,307
Total Expenses			1,136,326		619,395
LOSS BEFORE TAXES			(684,004)		(242,454)
Current income taxes			_		_
Deferred income taxes (recovery)			-		12,476
Total Income Taxes			_		12,476
NET LOSS AND COMPREHENSIVE LOSS		\$	(684,004)	\$	(254,930)
		Ŧ		Ŧ	(;,)
LOSS PER WEIGHTED NUMBER OF SHARES					
OUTSTANDING - BASIC		\$	(0.01)	\$	(0.01)
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING - BASIC			55,178,536		32,593,000
			55,170,550		52,373,000
LOSS PER WEIGHTED NUMBER OF SHARES OUTSTANDING - DILUTED		\$	(0.01)	\$	(0.01)
		Ψ	(0.07)	Ψ	(0.01)
WEIGHTED AVERAGE NUMBER OF SHARES					
OUTSTANDING - DILUTED			55,178,536		32,593,000

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE LOSS FOR THE NINE MONTHS ENDED APRIL 30, 2018 and 2017 (Presented in Canadian Dollars)

(Unaudited)

	Note	2018		2017
REVENUE				
Subscriptions and support		\$ 810,143	\$	758,459
Services		1,622,848	•	1,809,534
Interest		10,966		5,199
		2,443,957		2,573,192
COST OF SALES				
Subscriptions and support	10	210,106		437,138
Services	10	928,808		884,237
		1,138,914		1,321,375
GROSS PROFIT		1,305,043		1,251,817
EXPENSES				
Research and development	10	1,108,153		751,289
General and administrative	10	925,441		659,960
Sales and marketing	10	656,406		418,603
Stock based compensation		194,918		-
Interest and bank charges		58,480		66,447
Amortization of intangible assets		111,417		88,935
Amortization of equipment		7,530		7,369
Total Expenses		3,062,345		I,992,603
LOSS BEFORE TAXES		(1,757,302)		(740,786)
Deferred income taxes		-		(19,882)
Total Income Taxes		-		(19,882)
NET LOSS AND COMPREHENSIVE LOSS		\$ (1,757,302)	\$	(720,904)
LOSS PER WEIGHTED NUMBER OF SHARES OUTSTANDING - BASIC		\$ (0.04)	\$	(0.02)
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING - BASIC		49,761,993		32,593,000
		. ,		
LOSS PER WEIGHTED NUMBER OF SHARES				
OUTSTANDING - DILUTED		\$ (0.04)	\$	(0.02)
WEIGHTED AVERAGE NUMBER OF SHARES		40 74 1 000		
OUTSTANDING - DILUTED		49,761,993		32,593,000

# **BLUERUSH INC.** CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED APRIL 30, 2018 and 2017 (Presented in Canadian Dollars)

(Unaudited)

	Note	Common Shares	Share Capital	C	Contributed Surplus	Retained Earnings (Deficit)	Тс	otal Equity
Balance - August I, 2016		32,593,000	\$ 774,883	\$	336,551	\$ 1,082,043	\$	2,193,477
Net loss		-	-		-	(720,904)		(720,904)
Balance - April 30, 2017		32,593,000	\$ 774,883	\$	336,551	\$ 361,139	\$	1,472,573
Balance - August I, 2017		32,593,000	774,883		336,551	(554,630)		556,804
Net loss		-	-		-	(1,757,302)		(1,757,302)
lssuance of common shares, net of transaction costs	9	24,444,433	1,226,416		-	-		1,226,416
Warrants issued	9	-	(569,021)		569,021	-		-
Warrants exercised	9	72,320	5,529		(1,683)	-		3,846
Stock-based compensation	9	-	-		194,918	-		194,918
Balance - April 30, 2018		57,109,753	\$ I,437,807	\$	1,098,807	\$ (2,311,932)	\$	224,682

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED APRIL 30, 2018 and 2017

(Presented in Canadian Dollars)

(Unaudited)

CASH FLOWS FROM OPERATING ACTIVITIES Net loss	•		
	•		
	\$	(1,757,302)	\$ (720,904)
Items not requiring an outlay of cash:			
Amortization of equipment		7,530	7,369
Amortization of intangibles		111,417	88,935
Stock based compensation		194,918	-
Unrealized gain on foreign exchange		(8,901)	(47,697)
Term loan transaction cost accretion		5,166	4,968
Deferred income taxes		-	(19,882)
Changes in non-cash working capital:			
Accounts receivable		184,946	209,581
Prepaids and other assets		(16,048)	(192,149)
Work in process		5,984	-
Unbilled revenue		(74)	(3,088)
Investment tax credits refundable		44,617	412,378
Accounts payable and accrued liabilities		(26,905)	(211,401)
Deferred revenue		27,379	(74,668)
NET CASH USED IN OPERATING ACTIVITIES		(1,227,273)	(546,558)
lssuance of common shares, net of transaction costs Proceeds from term loan, net of transaction costs Repayment of term loans		1,230,262 - (201,123)	- 98,000 (187,445)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		1,029,139	(89,445)
CASH FLOWS FROM INVESTING ACTIVITIES Expenditures to develop internally generated intangible assets Purchase of equipment		- (23,661)	(152,413) (3,323)
NET CASH USED IN INVESTING ACTIVITIES		(23,661)	(155,736)
EFFECT OF EXCHANGE RATE CHANGES ON CASH		12,413	47,720
NET DECREASE IN CASH		(209,382)	(744,019)
CASH, BEGINNING OF PERIOD		1,005,383	2,068,136
CASH, END OF PERIOD	\$	796,001	\$ 1,324,117
SUPPLEMENTAL CASH FLOW INFORMATION:			
SUPPLEMENTAL CASH FLOW INFORMATION: Interest paid	\$	53,314	\$ 61,481

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

#### I. NATURE OF BUSINESS

BlueRush Inc. ("BlueRush" or the "Company"), through its wholly owned subsidiary, BlueRush Digital Media Corp., offers a SaaS-based marketing and sales enablement platform that enables organizations to achieve greater engagement with their customers. The Company was incorporated on April 6, 2004 in the Province of Ontario. The Company is listed on the TSX Venture Exchange under the symbol "BTV" and is headquartered at 75 Sherbourne Street in Toronto, Canada. On April 27, 2018, the Company changed its name from BlueRush Media Group Corp. to BlueRush Inc.

### 2. BASIS OF PREPARATION

#### **Statement of Compliance**

These condensed consolidated interim financial statements ("financial statements") have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board ("IASB").

These financial statements should be read in conjunction with the Company's 2018 annual financial statements.

These financial statements were authorized by the Board of Directors on June 29, 2018.

#### **Basis of Measurement**

These consolidated financial statements have been prepared on the historical cost basis except for financial instruments classified as fair value through profit or loss, which are stated at fair value.

#### **Functional and Presentation Currency**

The functional and presentation currency of the Company and its subsidiary is the Canadian dollar.

#### **Basis of Consolidation**

These consolidated financial statements include the accounts of BlueRush and its whollyowned subsidiary, BlueRush Digital Media Corp. All intercompany accounts and transactions have been eliminated on consolidation.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

### 3. CONTRACT COSTS AND REVENUES

	Nine months ended April 30, 2018		Nine month ended April 30, 2017		
Costs incurred on contracts in progress Profits recognized on contracts in progress Progress billings	\$	80,857 168,708 (410,433)	\$	316,502 124,666 (546,911)	
		(160,868)		(105,743)	
Presented as:					
Work in process		-		-	
Unbilled revenue		30,759		22,601	
Deferred revenue	\$	(191,627)	\$	(128,344)	

### 4. EQUIPMENT

The components of equipment are as follows as of April 30, 2018:

Cost	Furniture and Fixtures		Computer Equipment		Total
Opening balance - August I, 2017 Additions Disposals	\$	69,681 6,575 -	\$   2,493  7,087 -	\$	182,174 23,662 -
Closing balance - April 30, 2018	\$	76,256	\$ 129,580	\$	205,836
Accumulated Amortization	-	iture and xtures	Computer Equipment		Total
Opening balance - August 1, 2017 Amortization	\$	59,878 1,727	\$ 92,367 5,803	\$	152,245 7,530
Closing balance - April 30, 2018	\$	61,605	\$ 98,170	\$	159,775

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

### 4. EQUIPMENT (Continued)

Carrying Value	Furniture and Fixtures		Computer Equipment		Total
Balance - August 1, 2017	\$	9,803	\$ 20,126	\$	29,929
Balance - April 30, 2018	\$	14,651	\$ 31,410	\$	46,061

#### 5. INTANGIBLES

The components of internally generated intangible assets are as follows as of April 30, 2018:

Cost	
Opening balance - August 1, 2017 Additions Recoveries of expenditures	\$ 713,857 - -
Disposals	-
Closing balance - April 30, 2018	\$ 713,857
Accumulated Amortization	
Opening balance - August 1, 2017 Amortization	\$  78,579    ,4 7
Closing balance - April 30, 2018	\$ 289,996
Carrying Value	
Balance - August I, 2017	\$ 535,278
Balance - April 30, 2018	\$ 423,861

All internally developed intangible assets were available for use as of April 30, 2018.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

### 6. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities are as follows:

	ŀ	April 30, 2018				
Trade accounts payable	\$	106,856	\$	64,291		
Accrued liabilities		36,656		132,008		
Accrued vacation pay and other employee benefits		187,092		132,645		
Government remittances payable		5,716		52,984		
Customer deposits		118,900		210,000		
Prepaid subscription and hosting fees		109,804		-		
	\$	565,024	\$	591,928		

## 7. TERM LOANS

	April 30, 2018	July 31, 2017
Investissement Quebec (i) Business Development Bank of Canada (ii) Transaction costs	\$ 633,326 244,400 (16,699)	\$ 783,329 295,520 (21,865)
Current portion	861,027 (67,461)	l,056,984 (268,584)
	\$ 793,566	\$ 788,400

(i) In June and July 2015 the Company received a term loan from Investissement Quebec ("IQ") in the amount of \$1,000,000 to fund working capital needs. The term loan is interest-bearing at prime rate plus 3.15% per annum. Interest only payments were required until June 2016 (12 months), thereafter monthly principal payments of \$16,665 plus interest are due until May 2021 (59 months), with the final payment of \$16,765 due June 2021. The loan is secured by a universal mortgage on all present and future assets, including a first ranking on tax credits. Two current directors / officers of the Company have personally guaranteed a total of \$50,000 of the loan.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

#### 7. TERM LOANS (Continued)

(ii) In July 2015, the Company received a term loan from the Business Development Bank of Canada ("BDC") in the amount of \$250,000 to fund working capital needs. The term loan is interest-bearing at BDC's Floating Base Rate plus 2.5% per annum. The first monthly principal payment of \$4,560 plus interest was paid in July 2016, thereafter monthly principal payments of \$4,160 plus interest are due until June 2021 (59 months). Two current directors / officers of the Company have personally guaranteed 64% of the outstanding balance of the loan, and the Company has guarateed the full amount of the outstanding committment of the loan. In October 2016, the Company received an additional \$100,000, less transactions costs of \$2,000, with the same terms and conditions stated above except the first monthly principal payment of \$1,660 plus interest are due until August 2022 (59 months).

Principal scheduled repayments under the term loans are due as follows:

2018 (Three months)	\$ 67,461
2019	269,844
2020	269,844
2021	248,997
2022	21,580
Thereafter	-
	\$ 877,726

#### 8. COMMITMENTS

The Company has the following lease commitments for premises:

Less than one year Two to five years	\$ 32,312 125,564
More than five years	-
	\$ 157,876

### 9. SHARE CAPITAL

The Company has authorized an unlimited number of common shares and has 57,109,753 common shares issued and outstanding as at April 30, 2018 (32,593,000 as at July 31, 2017).

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

### 9. SHARE CAPITAL (Continued)

On October 19, 2017, the Company closed a non-brokered private placement and issued:

- 19,999,992 units at a price of \$0.05 per unit for gross proceeds of \$1,000,000. Each unit is comprised of one common share and one common share purchase warrant. Each warrant entitles the holder thereof to acquire a common share at a price of \$0.05 for a period of 24 months from the date of issuance.
- 4,444,441 units at a price of \$0.0675 per unit for gross proceeds of \$300,000. Each unit is comprised of one common share and one common share purchase warrant. Each warrant entitles the holder thereof to acquire a common share at a price of \$0.0675 for a period of 24 months from the date of issuance.

Share issuance costs of \$73,584 were incurred related to the above private placement and was deducted from share capital and \$569,021 was reallocated to warrants.

On April 3, 2018, warrant holders exercised 59,171 warrants at a price of \$0.05 and 13,149 warrants at a price of \$0.0675 for total proceeds of \$3,846.

### **Stock Option Plan**

A summary of the status of the Company's stock options as at April 30, 2018 and changes during the nine months then ended is presented below:

	Number of Options	Weighted Average Exercise Price		
Outstanding - beginning of period Granted (i) Exercised Forfeited/cancelled/expired	1,375,000 8,250,000 - -	\$	0.15 0.12 -	
Outstanding - end of period	9,625,000	\$	0.13	
Exercisable - end of period	6,625,000	\$	0.13	

The weighted average remaining contractual life of stock options as of April 30, 2018 is 4.6 years (July 31, 2017 - 4.78 years).

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

### 9. SHARE CAPITAL (Continued)

#### **Stock Option Plan (Continued)**

The Company had the following stock options outstanding as of April 30, 2018:

Number of Options Outstanding	Number of Options Exercisable	Exercise Price \$	Expiry Date
1,375,000	1,375,000	0.15	May 10, 2022
3,500,000	3,500,000	0.10	December 11, 2022
1,500,000	-	0.17	January 29, 2023
1,500,000	-	0.13	March I, 2023
1,750,000	1,750,000	0.12	March 7, 2023
9,625,000	6,625,000		

(i) On December 11, 2017, the Company granted 3,500,000 stock options to certain officers and directors. Each stock option is exercisable into common shares of the Company at an exercise price of \$0.10 and vest immediately. The options expire in five years from the date of grant and are subject to a four month hold.

On January 29, 2018, the Company granted 1,500,000 stock options to an employee of the Company. Each stock option is exercisable into common shares of the Company at an exercise price of \$0.17. 500,000 options vest on January 29, 2019 and thereafter 62,500 options vest monthly until May 2020. The options expire in five years from the date of grant.

On March I, 2018, the Company granted I,500,000 stock options to employees of the Company. Each stock option is exercisable into common shares of the Company at an exercise price of \$0.125. 500,000 options vest on March I, 2019 and thereafter 62,500 options vest monthly until July 2020. The options expire in five years from the date of grant.

On March 6, 2018, the Company granted 1,750,000 stock options to a director of the Company. Each stock option is exercisable into common shares of the Company at an exercise price of \$0.12 and vest immediately. The options expire in five years from the date of grant and are subject to a four month hold.

The estimated fair value of the stock options granted was estimated as \$0.04 by using the Black-Scholes option pricing model with the following weighted average assumptions: expected dividend yield 0%; expected volatility of 118%; risk free interest rate of 1.55%; and expected life of five years.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

### 9. SHARE CAPITAL (Continued)

#### Stock Option Plan (Continued)

Stock-based compensation for all vested options for the three and nine months ended April 30, 2018 was \$63,759 and \$194,918, respectively (three and nine months ended April 30, 2017 - \$Nil), which was credited to contributed surplus and expensed to stock based compensation.

#### Share Purchase Warrants

On October 19, 2017 the Company issued 19,999,992 units at a price of \$0.05 per unit for gross proceeds of \$1,000,000. Each unit is comprised of one common share and one common share purchase warrant. Each warrant entitles the holder thereof to acquire a common share at a price of \$0.05 for a period of 24 months from the date of issuance. The estimated fair value of these warrants, as of the grant date, were determined to be \$448,950 using the Black-Scholes option pricing model with the following assumptions: expected dividend yield 0%; expected volatility of 118%; risk free interest rate of 1.55%; and expected life of one year.

On October 19, 2017 the Company issued 4,444,441 units at a price of \$0.0675 per unit for gross proceeds of \$300,000. Each unit is comprised of one common share and one common share purchase warrant. Each warrant entitles the holder thereof to acquire a common share at a price of \$0.0675 for a period of 24 months from the date of issuance. The estimated fair value of these warrants, as of the grant date, were determined to be \$120,071 using the Black-Scholes option pricing model with the following assumptions: expected dividend yield 0%; expected volatility of 118%; risk free interest rate of 1.55%; and expected life of two years.

On April 3, 2018, warrant holders exercised 59,171 warrants at a price of \$0.05 and 13,149 warrants at a price of \$0.0675 for total proceeds of \$3,846.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

# 9. SHARE CAPITAL (Continued)

#### Share Purchase Warrants (Continued)

A summary of the status of the Company's warrants as at April 30, 2018 and changes during the nine months then ended is presented below:

	Number of Warrants	Weighted Average Exercise Price	
Outstanding - beginning of period Granted	- \$ 24,444,433	o - 0.0532	
		0.0532	
Exercised Expired	(72,320)	-	
Outstanding - end of period	24,372,113	0.0532	

The Company had the following warrants outstanding as at April 30, 2018:

Number of Warrants Outstanding	Exercise Price \$	Expiry Date	Remaining Life (Years)
19,940,821	0.05	October 19, 2019	1.47
4,431,292	0.0675	October 19, 2019	1.47
24,372,113			

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

#### **10.EXPENSES BY NATURE**

### **Cost of Sales - Subscriptions and Support**

	n enc	Three nonths led April 0, 2018	en	e months ded April 0, 2018	en	Three nonths ded April 0, 2017	en	ne months ded April 80, 2017
Hosting expense Subcontracting Salaries and benefits	\$	43,851 6,755 1,266	\$	34,223 5 ,298 24,585	\$	42,191 46,038 43,975	\$	34,999  66,986  35,153
	\$	51,872	\$	210,106	\$	132,204	\$	437,138

The components of cost of sales - subscription and support are as follows:

#### Cost of Sales - Services

The components of cost of sales - services are as follows:

	en	Three months ded April 60, 2018	en	ne months ded April 80, 2018			Nine months ended April 30, 2017	
Salaries and benefits Subcontracting Other production	\$	264,376 101,191	\$	709,279 160,702	\$	205,122 28,745	\$	630,403 104,261
costs Camera and		18,786		46,266		31,772		111,246
teleprompter Talent		5,033 3,778		8,723 3,838		10,035 -		37,497 830
	\$	393,164	\$	928,808	\$	275,674	\$	884,237

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

### **10.EXPENSES BY NATURE (Continued)**

#### **General and Administrative Expenses**

The components of general and administrative expenses are as follows:

	en	Three months ded April 80, 2018	en	ne months ded April 30, 2018	en	Three nonths ded April 30, 2017	en	ne months ded April 80, 2017
Salaries and benefits	\$	111,015	\$	356,464	\$	108,826	\$	326,469
Rent and occupancy costs		59,102		153,871		51,240		154,500
Professional fees		51,953		124,267		33,594		93,641
Computer and		51,755		12 1,207		55,571		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
software		24,102		53,033		6,522		24,886
Office and general		23,234		42,665		12,414		32,701
Consulting fees		21,000		106,844		6,000		23,580
Telecommunications		18,377		40,226		9,517		30,612
Insurance		6,338		17,061		5,199		14,128
Training and								
recruitment		3,393		34,271		2,032		2,648
Stock exchange								
expense		1,699		6,864		7,852		9,558
Foreign exchange		(19,554)		(10,125)		(54,666)		(52,763)
	\$	300,659	\$	925,441	\$	188,530	\$	659,960

#### **Research and Development Expenses**

The components of research and development expenses are as follows:

	en	Three months ded April 80, 2018	er	ne months nded April 30, 2018	en	Three months ded April 80, 2017	en	ne months ded April 80, 2017
Salaries and benefits Subcontracting	\$	358,944 60,203	\$	948,411 159,742	\$	192,185 47,289	\$	587,089 164,200
	\$	419,147	\$	1,108,153	\$	239,474	\$	751,289

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

### **10.EXPENSES BY NATURE (Continued)**

#### Sales and Marketing Expenses

Three Three months **Nine months** months **Nine months** ended April ended April ended April ended April 30, 2018 30, 2018 30, 2017 30, 2017 Advertising and 247,167 26,325 79.324 promotion \$ 132,592 \$ \$ \$ Salaries and benefits 71,727 185,954 21,169 63,506 124,174 Consulting fees 47,803 49,401 182,654 Travel 35,976 80,950 22,704 75,676 Meals and 5.959 18,161 3,426 17,443 entertainment \$ 294,057 656,406 123,025 418,603 \$ \$ \$

The components of sales and marketing expenses are as follows:

### **II.RELATED PARTY TRANSACTIONS**

All transactions with related parties have occurred in the normal course of operations and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties. Key management personnel are defined as those individuals having authority and responsibility for planning, directing and controlling the activities of the Company. The Company's related party transactions for the nine months ended April 30, 2018 were all paid to key management personnel and were as follows:

Type of Expense	2018				
Salaries and benefits	\$ 379,705 \$	258,037			
Professional fees	37,500	37,500			
Consulting fees	-	15,000			
Transaction costs	14,000	-			
Stock-based compensation (i)	194,918	-			
	\$ 626,123 \$	310,537			

 Stock based compensation for officers/directors is comprised of the vested value of 3,500,000 stock options granted on December 11, 2017 with an exercise price of \$0.10 per share and 1,750,000 stock options granted on March 7, 2018 with an exercise price of \$0.12.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

### **12.FINANCIAL INSTRUMENTS**

#### **Credit Risk**

BlueRush is exposed to credit risk on its trade accounts receivable. Credit risk is minimized by ensuring the credit worthiness of the entities with which it carries on business. The Company's clients predominantly consist of financial institutions and large public companies, many of whom are repeat clients and have long term relationships with the Company. Management regularly reviews the credit terms and collectability of accounts and for the nine months ended April 30, 2018 has recorded a bad debts expense of \$Nil (nine months ended April 30, 2017 - \$Nil).

An analysis of the credit quality of the Company's trade receivables is as follows:

	April 30, 2018	July 31, 2017		
Current	\$ 335,177	\$	379,097	
Past due less than 90 days	99,562		222,202	
Past due greater than 90 days	9,500		31,398	
Less: Allowance for doubtful accounts	-		-	
	\$ 444,239	\$	632,697	

### Liquidity Risk

Liquidity risk is the risk that the Company will not have sufficient cash resources to meet its financial obligations as they become due. The Company is exposed to liquidity risk on accounts payable to its suppliers, which arise in the normal course of operations and are due in less than one year, on its bank overdraft which is due on demand and its term loans which are repayable in 60 monthly instalments of approximately \$16,665 and \$4,160 beginning in July 2016 and \$1,660 beginning in September 2017. The Company manages liquidity risk by continuously monitoring actual and forecasted cash flows and budgets on all contracts, while maintaining adequate working capital on hand to meet its future obligations. As of April 30, 2018, the Company had cash on hand of \$796,001 and accounts receivable of \$444,239 to meet working capital requirements.

Management expects that its capital resources will be sufficient to fund its ongoing liabilities as they come due.

### **Market Risk**

The Company is exposed to risks from changes in foreign exchange rates and interest rates that affect its financial liabilities, financial assets and future transactions.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

### 12.FINANCIAL INSTRUMENTS (Continued)

#### **Currency Risk**

Foreign currency risk arises from fluctuations in foreign exchange rates and the degree of volatility of these rates relative to the Canadian dollar. Consequently, some assets, liabilities, revenues and purchases are exposed to foreign exchange fluctuations. As at April 30, 2018, cash, accounts receivable and accounts payable of \$397,277, \$24,855 and \$Nil (July 31, 2017 - \$704,996, \$5,895 and \$Nil), respectively, are shown in US dollars and converted into Canadian dollars at the period end exchange rate of 1.2836 (July 31, 2017 - 1.2485). For the nine months ended April 30, 2018, the Company recognized a gain on foreign exchange of \$10,125 (nine months ended April 30, 2017 - \$52,763) as a result of the appreciation of the US dollar. The potential effect of a 5% increase or decrease in US currency held by the Company would result in and increase or decrease in net earnings of approximately \$21,000.

#### **Interest Rate Risk**

Interest rate risk is the risk that fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk arising from fluctuations in interest rates on its credit facility and term loans.

#### Sensitivity Analysis

As at April 30, 2018, the carrying value and fair value amounts of the Company's financial instruments are approximately the same. The Company does not believe there would be any material movements as a result of changes in interest rates or foreign exchange rates.

#### Fair Value Hierarchy

Financial instruments measured at fair value on the statement of financial position are categorized into levels of the fair value hierarchy. The Company only has one financial instrument measured at fair value, cash, which is categorized into Level I. The fair value of Level I financial instruments is based on quoted market prices.

### **13.SUBSEQUENT EVENTS**

On June 6, 2018, warrant holders exercised 14,338,459 warrants at a price of \$0.05 and 2,564,102 warrants at a price of \$0.0675 for total proceeds of \$890,000.

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED APRIL 30, 2018 AND 2017 (Presented in Canadian Dollars) (Unaudited)

#### **14.COMPARATIVE FIGURES**

Certain comparative figures have been reclassified to reflect the current year's presentation.

	Three months ended April 30, 2018				Nine months ended April 30, 2017				
	New Presentation		Former Presentation		New Presentation		Former Presentation		
Revenue Subscriptions and	\$	-	\$	784,819	\$	-	\$	2,573,192	
support		258,434		-		758,459		-	
Services		524,913		-		1,809,534		-	
Interest		I,472		-		5,199		-	
	\$	784,819	\$	784,819	\$	2,573,192	\$	2,573,192	

The prior period revenue categories were reclassified into new categories as follows:

The prior period expense categories were reclassified into new categories as follows:

	Three months ended April 30, 2018				Nine months ended April 30, 2017			
	New		Former		New		Former	
	Pre	esentation	Pre	sentation	Pr	esentation	Pr	esentatior
Cost of sales - subscriptions and								
support	\$	132,204	\$	-	\$	437,138	\$	-
Cost of sales -								
services		275,674		-		884,237		-
Salaries and benefits		-		571,278		-		1,742,622
General and								
administrative		188,530		92,565		659,960		388,713
Consuting fees		-		177,472		-		641,679
Production costs		-		83,998		-		284,572
Professional fees		-		33,594		-		93,641
Research and								
development		239,474		-		751,289		-
Sales and marketing		123,025		-		418,603		-
	\$	958,907	\$	958,907	\$	3,151,227	\$	3,151,227