CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS OCTOBER 31, 2016 (Presented in Canadian Dollars) (Unaudited)

# CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS OCTOBER 31, 2016

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(Unaudited)

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#### **NOTICE TO READER**

## **Responsibility for Financial Statements**

The accompanying unaudited condensed consolidated interim financial statements ("the financial statements") of BlueRush Media Group Corp. (the "Company") as at and for the three months ended October 31, 2016 and 2015 have been prepared by the Company's management in accordance with International Financial Reporting Standards applicable to the financial statements (see note 2 to the financial statements). Recognizing that the Company is responsible for both the integrity and objectivity of the financial statements, management is satisfied that these financial statements have been fairly presented.

#### **Auditors' Involvement**

Collins Barrow Toronto LLP, the external auditors of the Company, have not audited or performed review procedures applicable to auditor review of these financial statements as at and for the three months ended October 31, 2016 and 2015 nor have they conducted any procedures with respect to the supplementary financial schedules herein.

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION AS OF

(Presented in Canadian Dollars)

	Note		October 31, 2016 (Unaudited)		July 31, 2016 (Audited)
ASSETS					
Current Assets Cash Accounts receivable Prepaids and other assets Income taxes and investment tax credits recoverable Unbilled revenue	3	\$	1,938,991 796,557 18,598 239,638 54,612	\$	2,068,136 733,540 23,062 412,378 19,513
Total Current Assets			3,048,396		3,256,629
Long Term Assets Income taxes and investment tax credits recoverable Equipment Intangibles	4 5		530,783 36,864 675,578		530,783 36,123 578,957
Total Long Term Assets			1,243,225		1,145,863
Total Assets		\$	4,291,621	\$	4,402,492
LIABILITIES AND EQUITY					
Current Liabilities Accounts payable and accrued liabilities Deferred revenue Term loans - current portion	6 3 7	\$	585,433 238,000 187,443	\$	686,699 203,012 249,900
Total Current Liabilities			1,010,876		1,139,611
Long Term Liabilities Term loans Deferred taxes	7		1,053,017 103,095		952,386 117,018
Total Long Term Liabilities			1,156,112		1,069,404
Commitments	8				
Equity Share capital Contributed surplus Retained earnings	9 9		774,883 336,551 1,013,199		774,883 336,551 1,082,043
Total Equity			2,124,633		2,193,477
Total Liabilities and Equity		\$	4,291,621	\$	4,402,492
Approved on Behalf of the Board					
(Signed) - "Larry Lubin", Director	(Sign	ied) - "	'Jim Moriarty", [	Directo	or

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

FOR THE THREE MONTHS ENDED OCTOBER 31

(Presented in Canadian Dollars)

(Unaudited)

	Note		2016		2015
REVENUE			971,868		989,304
EXPENSES					
Salaries and benefits		\$	527,361	\$	449,923
Consulting fees			228,929		148,879
General and administrative	10		112,962		148,415
Production costs	10		104,688		79,056
Professional fees			42,500		44,098
Interest and bank charges			20,915		24,067
Amortization of intangible assets			14,697		7,891
Amortization of equipment			2,583		2,612
Total Expenses			1,054,635		904,941
(LOSS) EARNINGS BEFORE TAXES  Current income taxes			(82,767)		84,363
Deferred income taxes			(13,923)		- 36,775
Deletted income taxes			(13,723)		30,773
Total Income Taxes			(13,923)		36,775
NET EARNINGS AND COMPREHENSIVE (LOSS) INCOME	•	\$	(68,844)	\$	47,588
(2000)		<u> </u>	(00,011)	<u> </u>	,
(LOSS) EARNINGS PER WEIGHTED NUI OF SHARES OUTSTANDING - BASIC	MBER	\$	(0.002)	\$	0.001
WEIGHTED AVERAGE NUMBER OF SHA	ARES		32,593,000		32,593,000
			, ,		, , ,
(LOSS) EARNINGS PER WEIGHTED NUI OF SHARES OUTSTANDING - DILUTE		\$	(0.002)	\$	0.001
WEIGHTED AVERAGE NUMBER OF SHA	ARES				
OUTSTANDING - DILUTED			32,593,000		32,593,000

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY FOR THE THREE MONTHS ENDED OCTOBER 31, 2016 and 2015 (Presented in Canadian Dollars)

(Unaudited)

	Common Shares	Share Capital	Contributed Surplus	Retained Earnings		Total Equity
Balance - August 1, 2015	32,593,000 \$	774,883	\$ 336,551	\$ 1,264,346	\$	2,375,780
Net earnings	<u>-</u>	-	-	47,588		47,588
Balance - October 31, 2015	32,593,000 \$	774,883	\$ 336,551	\$ 1,311,934	\$	2,423,368
Balance - August 1, 2016	32,593,000	774,883	336,551	1,082,043		2,193,477
Net loss	<u>-</u>	-	-	(68,844	)	(68,844)
Balance - October 31, 2016	32,593,000 \$	774,883	\$ 336,551	\$ 1,013,199	\$	2,124,633

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED OCTOBER 31

(Presented in Canadian Dollars) (Unaudited)

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Net (loss) earnings	\$ (68,844)	\$ 47,588
· · ·	,	
Items not requiring an outlay of cash:		
Amortization of equipment	2,583	2,612
Amortization of intangibles	14,697	7,891
Unrealized gain on foreign exchange	(30,793)	(684)
Term loan transaction cost accretion	1,656	1,656
Deferred income taxes	(13,923)	36,775
Changes in non-cash working capital:		
Accounts receivable	(59,124)	(176,181)
Prepaids and other assets	4,464	4,330
Work in process	-	(3,144)
Unbilled revenue	(35,099)	(16,253)
Income taxes and investment tax credits recoverable	172,740	-
Accounts payable and accrued liabilities	(101,268)	58,638
Deferred revenue	34,988	223,983
NET CASH (USED IN) PROVIDED BY OPERATING		
ACTIVITIES	(77,923)	187,211
	· · · · · ·	
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from term loan	99,000	-
Repayment of term loans	(62,482)	-
NET CASH PROVIDED BY FINANCING ACTIVITIES	36,518	-
CASH FLOWS FROM INVESTING ACTIVITIES		
Expenditures to develop internally generated intangible assets	(111,318)	(152,624)
Expenditures recovered to develop internally generated intangible	(111,510)	(132,024)
assets	_	71,690
Purchase of equipment	(3,323)	(1,799)
NET CASH USED IN INVESTING ACTIVITIES	(114,641)	(82,733)
EFFECT OF EXCHANGE RATE CHANGES ON CASH	26,901	651
NET (DECREASE) INCREASE IN CASH	(129,145)	105,129
CASH, BEGINNING OF YEAR	2,068,136	2,121,550
CASH, END OF YEAR	\$ 1,938,991	\$ 2,226,679
SUPPLEMENTAL CASH FLOW INFORMATION:		
Interest paid	\$ 19,260	\$ 22,411
•	\$ •	\$ ,
Income taxes paid		

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED OCTOBER 31, 2016 AND 2015
(Presented in Canadian Dollars)
(Unaudited)

#### I. NATURE OF BUSINESS

BlueRush Media Group Corp. ("BlueRush" or the "Company") is a digital marketing company which combines leading edge technology with award winning creative television production. The Company was incorporated on April 6, 2004 in the Province of Ontario. BlueRush is listed on the TSX Venture Exchange under the symbol "BTV" and is headquartered at 75 Sherbourne Street in Toronto, Canada.

#### 2. BASIS OF PREPARATION

#### **Statement of Compliance**

These condensed consolidated interim financial statements ("financial statements") have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board ("IASB").

These financial statements should be read in conjunction with the Company's 2016 annual financial statements.

These financial statements were authorized by the Board of Directors on December 29, 2016.

#### **Basis of Measurement**

These consolidated financial statements have been prepared on the historical cost basis except for financial instruments classified as fair value through profit or loss, which are stated at fair value.

#### **Functional and Presentation Currency**

The functional and presentation currency of the Company and its subsidiary is the Canadian dollar.

#### **Basis of Consolidation**

These consolidated financial statements include the accounts of BlueRush and its wholly-owned subsidiary, BlueRush Digital Media Corp. All intercompany accounts and transactions have been eliminated on consolidation.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED OCTOBER 31, 2016 AND 2015
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(Unaudited)

#### 3. CONTRACT COSTS AND REVENUES

	Three months ended ctober 31, 2016	Three months ended October 31, 2015		
Costs incurred on contracts in progress Profits recognized on contracts in progress Progress billings	\$ 332,128 445,140 (960,656)	\$	482,479 393,988 (1,426,559)	
Work in process	(183,388)		(550,092)	
Unbilled revenue	54,612		18,322	
Deferred revenue	\$ (238,000)	\$	(571,558)	

# 4. EQUIPMENT

The components of equipment are as follows as of October 31, 2016:

Cost	Furniture and Fixtures		Computer Equipment		Total
Opening balance - August 1, 2016 Additions Disposals	\$	69,681 - -	\$	109,170 3,324 -	\$ 178,851 3,324 -
Closing balance - October 31, 2016	\$	69,681	\$	112,494	\$ 182,175

Accumulated Amortization	niture and ixtures	Computer Equipment		Total
Opening balance - August 1, 2016 Amortization	\$ 57,645 602	\$	85,083 1,981	\$ 142,728 2,583
Closing balance - October 31, 2016	\$ 58,247	\$	87,064	\$ 145,311

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
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# 4. EQUIPMENT (Continued)

Carrying Value	 ture and Computer ctures Equipment		Total	
Balance - August 1, 2016	\$ 12,036	\$	24,087	\$ 36,123
Balance - October 31, 2016	\$ 11,434	\$	25,430	\$ 36,864

#### 5. INTANGIBLES

The components of internally generated intangible assets are as follows as of October 31, 2016:

Cost	Ava	ilable for Use	Under elopment	Total
Opening balance - August 1, 2016 Additions Recoveries of expenditures Disposals	\$	293,934 - - -	\$ 337,528 111,318 - -	\$ 631,462 111,318 - -
Closing balance - October 31, 2016	\$	293,934	\$ 448,846	\$ 742,780
Accumulated Amortization				
Opening balance - August 1, 2016 Amortization	\$	52,505 14,697	\$ -	\$ 52,505 14,697
Closing balance - October 31, 2016	\$	67,202	\$ -	\$ 67,202
Carrying Value				
Balance - August 1, 2016	\$	241,429	\$ 337,528	\$ 578,957
Balance - October 31, 2016	\$	226,732	\$ 448,846	\$ 675,578

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED OCTOBER 31, 2016 AND 2015
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#### 6. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities are as follows:

	October 31, 2016		July 31, 2016	
Trade accounts payable	\$	93,169	\$	115,389
Accrued liabilities		121,151		157,883
Accrued vacation pay and other employee benefits		104,111		113,566
Government remittances payable		49,577		43,266
Customer deposits		217,425		256,595
	\$	585,433	\$	686,699

#### 7. TERM LOANS

		ctober 31, 2016	July 31, 2016		
Investissement Quebec (i) Business Development Bank of Canada (ii) & (iii) Transaction costs	\$	933,332 332,960 (25,832)	\$	983,333 245,440 (26,487)	
Current portion		1,240,460 (187,443)		1,202,286 (249,900)	
	\$	1,053,017	\$	952,386	

(i) In June and July 2015 the Company received a term loan from Investissement Quebec ("IQ") in the amount of \$1,000,000 to fund working capital needs. The term loan is interest-bearing at prime rate plus 3.15% per annum. Interest only payments are required until June 2016 (12 months), thereafter monthly principal payments of \$16,665 plus interest are due until May 2021 (59 months), with the final payment of \$16,765 due June 2021. The loan is secured by a universal mortgage on all present and future assets, including a first ranking on tax credits. Two current directors / officers of the Company have personally guaranteed \$100,000 of the loan.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED OCTOBER 31, 2016 AND 2015
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#### 7. TERM LOANS (Continued)

- (ii) In July 2015, the Company received a term loan from the Business Development Bank of Canada ("BDC") in the amount of \$250,000 to fund working capital needs. The term loan is interest-bearing at BDC's Floating Base Rate plus 2.5% per annum. The first monthly principal payment of \$4,560 plus interest is due July 2016, thereafter monthly principal payments of \$4,160 plus interest are due until June 2021 (59 months). Two current directors / officers of the Company have personally guaranteed 64% of the outstanding balance of the loan, and the Company has guarateed the full amount of the outstanding committment of the loan.
- (iii) In October 2016, the Company received a term loan from BDC in the amount of \$100,000 to fund working capital needs. The term loan is interest-bearing at BDC's Floating Base Rate plus 2.5% per annum. The first monthly principal payment of \$2,060 plus interest is due September 2017, thereafter monthly principal payments of \$1,660 plus interest are due until August 2022 (59 months). Two current directors / officers of the Company have personally guaranteed 64% of the outstanding balance of the loan, and the Company has guarateed the full amount of the outstanding committment of the loan. Transaction costs of \$1,000 have been deducted from the proceeds of this loan.

Principal scheduled repayments under the term loans are due as follows:

2017 (Nine months)	\$ 187,443
2018	268,584
2019	269,844
2010	269,844
2021	248,997
Thereafter	21,580
	\$ 1,266,292

#### 8. COMMITMENTS

The Company has the following lease commitments for premises:

Less than one year Two to five years	\$ 130,576 102,436
More than five years	-
	\$ 233,012

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
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#### **9.SHARE CAPITAL**

The Company has authorized an unlimited number of common shares and has 32,593,000 common shares issued and outstanding as at October 31, 2016 and July 31, 2016.

#### **Stock Option Plan**

A summary of the status of the Company's stock options as at October 31, 2016 and changes during the three months then ended is presented below:

	Number of Options	_	ed Average cise Price
Outstanding - beginning of period Granted	1,875,000	\$	0.15
Exercised Forfeited/cancelled/expired	- -		-
Outstanding - end of period	1,875,000	\$	0.15
Exercisable - end of period	1,875,000	\$	0.15

The weighted average remaining contractual life of stock options as of October 31, 2016 is 5.53 years (July 31, 2016 - 5.78 years).

The Company had the following stock options outstanding as of October 31, 2016:

Number of Options Outstanding	Exercise Price \$	Expiry Date
1,875,000	0.15	May 10, 2022

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
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#### **10.EXPENSES BY NATURE**

#### **General and Administrative Expenses**

The components of general and administrative expenses for the three months ended October 31 are as follows:

	2	016	2015
Rent and occupancy costs	\$	50,678	\$ 50,199
Advertising and promotion		26,595	32,456
Travel		26,503	20,971
Other expenses		11,048	17,069
Telecommunications		10,763	8,748
Computer and software		7,895	12,464
Meals and entertainment		4,755	5,507
Insurance		4,464	4,330
Stock exchange fees		1,033	708
Training and recruitment		215	752
Foreign exchange gain		(30,989)	(4,789)
	\$	112,960	\$ 148,415

#### **Production Costs**

The components of production costs for the three months ended October 31 are as follows:

	2016	2015
Hosting	\$ 43,191	\$ 50,196
Camera and teleprompter	19,373	10,473
Talent	830	-
Other production costs	41,294	18,387
	\$ 104,688	\$ 79,056

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
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(Unaudited)

#### **II.RELATED PARTY TRANSACTIONS**

All transactions with related parties have occurred in the normal course of operations and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties. The Company's related party transactions for the three months ended October 31, 2016 were only compensation to key management personnel.

Key management personnel are defined as those individuals having authority and responsibility for planning, directing and controlling the activities of the Company. For the three months ended October 31, 2016 the Company paid \$116,229 (three months ended October 31, 2015 - \$109,289) for compensation paid to key management personnel.

#### 12.FINANCIAL INSTRUMENTS

#### **Credit Risk**

BlueRush is exposed to credit risk on its trade accounts receivable. Credit risk is minimized by ensuring the credit worthiness of the entities with which it carries on business. The Company's clients predominantly consist of financial institutions and large public companies, many of whom are repeat clients and have long term relationships with the Company. Management regularly reviews the credit terms and collectability of accounts and for the three months ended October 31, 2016 has recorded a bad debts expense of \$Nil (three months ended October 31, 2015 - \$237).

An analysis of the credit quality of the Company's trade receivables is as follows:

	October 31, 2016		July 31, 2016	
Current	\$	468,969	\$ 385,300	
Past due less than 90 days		300,386	337,429	
Past due greater than 90 days		27,202	10,811	
Less: Allowance for doubtful accounts		-	-	
	\$	796,557	\$ 733,540	

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED OCTOBER 31, 2016 AND 2015
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#### 12.FINANCIAL INSTRUMENTS (Continued)

#### **Liquidity Risk**

Liquidity risk is the risk that the Company will not have sufficient cash resources to meet its financial obligations as they become due. The Company is exposed to liquidity risk on accounts payable to its suppliers, which arise in the normal course of operations and are due in less than one year, on its bank overdraft which is due on demand and its term loans which are repayable in 60 monthly instalments of approximately \$16,665 and \$4,160 beginning in July 2016 and \$1,660 beginning in September 2017. The Company manages liquidity risk by continuously monitoring actual and forecasted cash flows and budgets on all contracts, while maintaining adequate working capital on hand to meet its future obligations. As of October 31, 2016, the Company had cash on hand of \$1,938,991, accounts receivable of \$796,557 to meet working capital requirements.

Management expects that its capital resources will be sufficient to fund its ongoing liabilities as they come due.

#### **Market Risk**

The Company is exposed to risks from changes in foreign exchange rates and interest rates that affect its financial liabilities, financial assets and future transactions.

#### **Currency Risk**

Foreign currency risk arises from fluctuations in foreign exchange rates and the degree of volatility of these rates relative to the Canadian dollar. Consequently, some assets, liabilities, revenues and purchases are exposed to foreign exchange fluctuations. As at October 31, 2016, cash, accounts receivable and accounts payable of \$733,400, \$125,000 and \$Nil (July 31, 2016 - \$700,595, \$66,340 and \$Nil), respectively, are shown in US dollars and converted into Canadian dollars at the period end exchange rate of 1.3411 (July 31, 2016 - 1.3041). For the three months ended October 31, 2016, the Company recognized a gain on foreign exchange of \$30,989 (2015 - \$4,789) as a result of the appreciation of the US dollar. The potential effect of a 5% increase or decrease in US currency held by the Company would result in and increase or decrease in net earnings of approximately \$43,000.

#### **Interest Rate Risk**

Interest rate risk is the risk that fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk arising from fluctuations in interest rates on its credit facility and term loans.

#### **Sensitivity Analysis**

As at October 31, 2016, the carrying value and fair value amounts of the Company's financial instruments are approximately the same. The Company does not believe there would be any material movements as a result of changes in interest rates or foreign exchange rates.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED OCTOBER 31, 2016 AND 2015
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(Unaudited)

# 12.FINANCIAL INSTRUMENTS (Continued)

#### Fair Value Hierarchy

Financial instruments measured at fair value on the statement of financial position are categorized into levels of the fair value hierarchy. The Company only has one financial instrument measured at fair value, cash, which is categorized into Level I. The fair value of Level I financial instruments is based on quoted market prices.